

# **Snapdragon Branding Update**

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INDUSTRY ANALYST SUMMIT EMEA

# **Processor Branding**



## **Decreasing Differentiation On The Shelf**

#### Which Is Best For Me?

- Prevalence of Android
- Many devices now ~4" glass
  - Variation on bevel color
  - Physical keyboard
  - Camera resolution

#### BestBuy.com

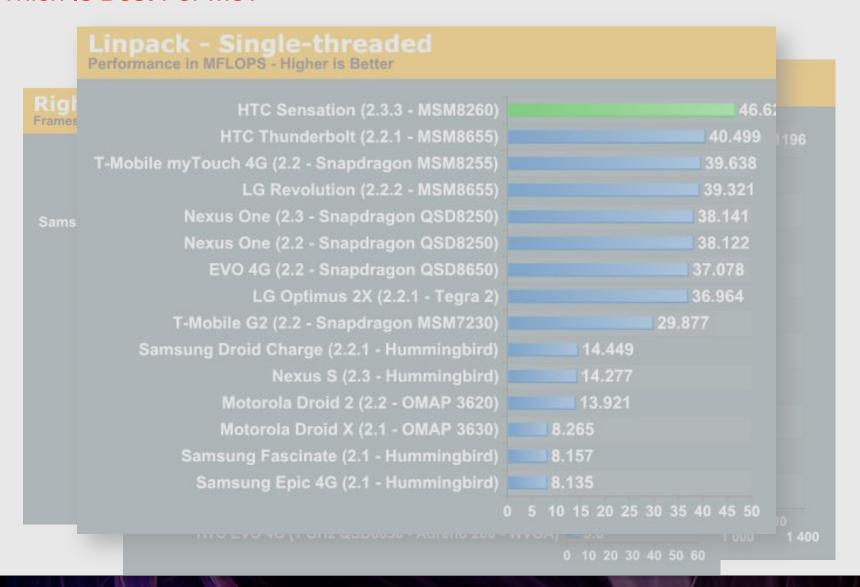


#### T-Mobile.com



### **Variable Performance**

Which Is Best For Me?



### 1) Simplify Generations Of The Snapdragon Brand

Four Systems Including Over Thirty Chipsets



7k chipset line now qualifies for Snapdragon brand

# 2) Enable Consumer Differentiation

New Badging System for Online, Retail

Snapdragon S1 Processors

Snapdragon S2 Processors

Snapdragon S3 Processors







# 2) Enable Consumer Differentiation

New Badging System for Online, Retail







# 3) Market To Consumers

| Insight | I expect my next smartphone to do everything – browse the real web, play the latest games, connect me to my social networks, run the latest apps, and work longer between charges |
|---------|---|
| Benefit | Snapdragon processors help users do everything they want and still get the battery life they crave  |
| Support | Snapdragon processors are ingeniously designed, with all you need built into a single chip that continuously adapts to real-time demands to deliver compromise-free performance   |

# 3) Market To Consumers



Source: Qualcomm online research, 9/2011, n=1,000

### Q&A



























# Thank you

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